

\$694K R&D Claim for Carpenters

Alterra Ltd (ASX:1AG) (**Alterra** or **Company**) is pleased to announce that it has lodged a \$693,945 Research and Development (**R&D**) claim with AusIndustry and the Australian Taxation Office. The R&D Tax incentive recognises the innovative avocado growing methodology that has been implemented at the initial 5-hectare planting at the Company's flagship development, Carpenters during the financial year ending 30 September 2020.

The R&D funds will be used to meet preliminary development costs for the 52ha planting which once developed will see the Company and the Carpenters Project well positioned in the Avocado landscape in Western Australia.

Alterra's R&D focus is combining proprietary research, learnings from the citrus and stone fruit industries and hydroponic methodologies traditionally only used for high-value products such as berries to improve production efficiency.



"We are utilising intelligent irrigation and fertigation systems and real-time detection systems for soil and root health which is expected to deliver increased yield and fruit size. Our aim is to achieve more than 90 per cent premium-grade fruit at 28 tonnes per hectare," said Chief Executive Officer Oliver Barnes.

This announcement has been authorised by the Board of Directors of Alterra.

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About Alterra Limited

Alterra is an asset manager that provides origination, development and management services for land and water assets in Australia. We work directly with landowners and agricultural producers to unlock and reposition water assets through change in land use, ownership structure, regulatory management and application of technical know-how to create large-scale horticultural assets. This process opens direct investment opportunities structured for sophisticated investors.

Following the completion of the 300ha Feasibility Study (FS) in December 2020, Alterra has been focused on managing the 5ha trial site and securing funding for the 52ha next stage of development.

The FS was underpinned by extensive and rigorous testwork, data and modelling and confirmed the opportunity for the Company to develop a large-scale project in a premium horticultural region.

Key outcomes from the FS include:

- 30-year life span
- Pre-tax NPV8 of \$99M and IRR of 22%
- Development capex of \$40.6M (\$33.8M net of management fees) over 3 years
- Water self-sufficiency with access to 4.1GL dam for irrigation

Visit alterra.com.au for more information.



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Forward Looking Statements

This announcement contains forward-looking statements that involve risk and uncertainties. Indications of, and guidelines or outlook on, financial position and returns, performance, targets, timelines, estimates and assumptions in respect of production, prices, operating and other costs, capital expenditures and development timelines are forward looking statements. These statements are based on an assessment of present economic and operating conditions, and on a number of assumptions and estimates regarding future events and actions that, while considered reasonable as at the date of this announcement are inherently subject to significant technical, business, economic, competitive, political and social uncertainties and contingencies. Such forward-looking statements are not guarantees of future performance and involve known and unknown risks, uncertainties, assumptions and other important factors, many of which are beyond the control of the Company, the directors and management. We cannot and do not give any assurance that the results, performance or achievements expressed or implied by the forward-looking statements contained in this announcement will actually occur and readers are cautioned not to place undue reliance on these forward-looking statements. These forward-looking statements are subject to various risk factors that could cause actual events or results to differ materially from the events or results estimated, expressed or anticipated in these statements.